

Sales Manager of Energy Storage New Energy Company



Overview

1,343 Energy Storage Sales jobs available on Indeed. Apply to Storage Manager, Sales Manager, Director of Business Development and more!. The Megapack Sales Team focuses on the sale of battery energy storage (BESS) equipment to customers including electric utilities, independent power producers. 10+ years of experience in sales, business development, or commercial roles within the utility-scale renewable energy sector (solar, wind). The Megapack Sales Team focuses on the sale of battery energy storage (BESS) equipment to customers including electric utilities, independent power producers, and renewable energy developers. Projects are typically large, utility-scale BESS deployments that provide capacity, grid services, or. At FranklinWH (whole home), we are here to address today's energy insecurity & bring energy freedom to every household. is a start-up company invested by Sequoia Capital, founded by a group of experts in power electronics, BMS, and EMS. With dedicated team members in North America and the Philippines, we're delivering solar, storage, and renewable technologies that are reshaping. We have a Sr Accountant position with a global lea. Join one of the most respected names in energy sto. Application opens on company website This role involves providing operational support and strategic planning for the sales team within Pure Storage's Portworx business, focusing on sales forecasting, pipeline management, performance tracking, and process improvement to drive sales growth and.

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[Why Some Sales Teams Are Actually Growing Alongside AI](#)

Despite advances in AI and digital tools human expertise remains crucial for complex and high-stakes purchases, where salespeople help buyers navigate ambiguity and build trust. Because

Energy Storage Sales Jobs, Employment , Indeed

This role focuses primarily on renewable energy projects and includes both technical and commercial responsibilities. You will prepare technical and commercial proposals, support the sales team, and



Sales team management

Sales team management Digital Article Prabhakant Sinha, Arun Shastri, Sally Lorimer, and Namita Powers Your strategic accounts are more than just big sales.

FranklinWH Energy Storage Inc.

FranklinWH Systems with energy management and battery storage provide families with reliable year-round power, reduced bills, and true energy independence, all backed by LFP chemistry and a



[\\$40k-\\$165k Energy Storage Sales Jobs](#)



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Browse 60 ENERGY STORAGE SALES jobs (\$40k-\$165k) from companies with openings that are hiring now. Find job postings near you and 1-click apply!

A Great Sales Pitch Hinges on the Right Story

When you're working in sales, you need to master the art of persuasion and that involves being able to tell a compelling story that explains why your product or service will meet someone's



[3 Ways to Supercharge Your Company's Sales Organization](#)

In uncertain or shifting markets, growth does not come from simply squeezing harder. It comes from a concerted effort to build your sales organization muscle, balancing your measures of

4 Steps That Can Optimize Your Sales Process

Sales is an art where outcomes matter, so most advice about performing well in this role focuses on the desired outcome: closing the sale. But a close is the result of actions and choices that



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When Sales Incentives Backfire

A conversation with researchers Tim Gardner and Colin Wong on how salespeople game the system.



[How Successful Sales Teams Are Embracing Agentic AI](#)

Agentic AI is revolutionizing sales by enabling autonomous personal agents to work alongside human sales reps, identifying, nurturing, and closing deals across channels. This

[Sales Operations Manager at Pure Storage , Renewable Energy Jobs](#)

This role involves providing operational support and strategic planning for the sales team within Pure Storage's Portworx business, focusing on sales forecasting, pipeline management,



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ENERGY STORAGE Sales Support Manager - Energy Storage Permanent Hybrid - San Francisco or Austin \$125,000 - \$155,000 + Stock
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[Companies Are Using AI to Make Faster Decisions in Sales and](#)

In today's dynamic business environment, decision-making in sales and marketing is shifting from reflective to reflexive, leveraging real-time data and AI to enable immediate, context

Sales Manager, Utility Scale Energy Storage

The Sales Manager plays a pivotal role supporting a team of Sales leads. This position is responsible for coordinating and enabling projects from initial engagement to contract execution while working with



[Sales Teams, Don't Undervalue Face Time with Customers](#)

Digital and virtual channels make B2B sales more efficient-but they can also make relationships brittle. When stakes are high and customer needs are ambiguous, showing up in

Sales and marketing

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